Talking to publishers about PDA
Interviews for E-BASS25 Jan 2013

- Model 1: PDA purchase

- Model 2: PDA rental

- Model 3: pay-per-view

- Model 4: evidence-based selection

The aims

- **Obtaining the supplier's viewpoint**

- **What is feasible?**

- **What should be avoided?**

- **Recommendations and guidelines for institutions**
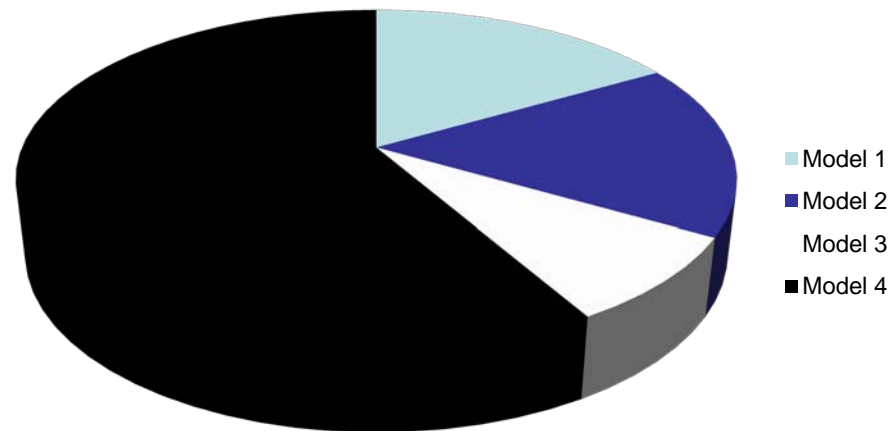
- **Why JISC Collections?**

The interviews

- Who?:
    - T&F
    - Elsevier
    - Cengage
    - CUP
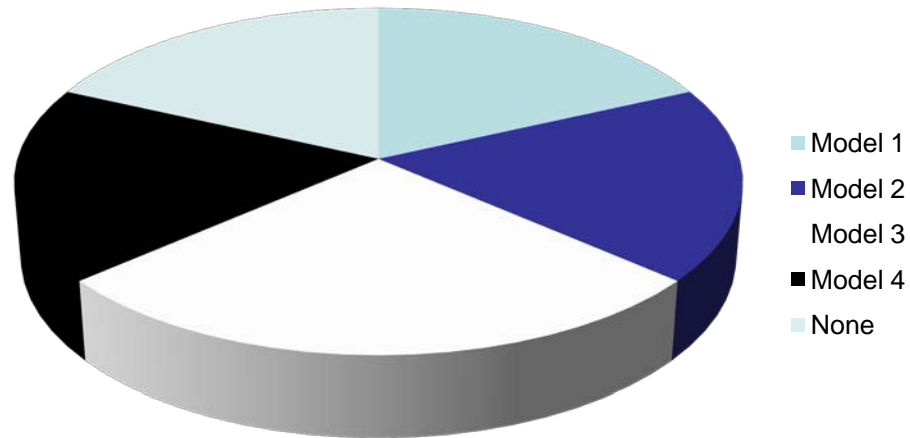   - Hodder
    - Palgrave
    - Woodhead
    - 123Doc
    - Ebrary
- How?
- What did we ask?

Preferred models

Model 1
Model 2
Model 3
Model 4

Models currently used

Model 1
Model 2
Model 3
Model 4
None

- **Licensing**

- **Payment**

- **Standards**

- **Specialist institutions**

Conclusions/recommendations

- Ordering and invoicing

- Participation

- Content

- Expenditure

- Licensing

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